

City of Cincinnati Primary Care Board of Governors Meeting

September 10, 2025 Agenda

Renu Bahkshi Robert Cummings Alexius Golden Cook Dr. Angelica Hardee
Dr. Camille Jones John Kachuba Dr. Phil Lichtenstein Luz Schemmel
Debra Sellers Jen Straw Erica White-Johnson Dr. Bernard Young

Meeting Reminders: Please raise your virtual hand via Zoom when asking a question and please wait to be acknowledged and always remain muted, unless actively speaking/presenting (With the exception of the Board Chair).

6:00 pm – 6:05 pm Call to Order and Roll Call

6:05 pm – 6:10 pm Vote: **Motion to approve** the Minutes from July 9, 2025, CCPC Board Meeting.

Vote: Motion to approve the Minutes from August 13, 2025, CCPC Board Meeting.

Leadership Updates

6:10 pm – 6:25 pm Ms. Joyce Tate, Chief Executive Officer

CEO Report – *document* Personnel Actions – *document*

6:25 pm – 6:40 pm Mr. Mark Menkhaus Jr., Chief Financial Officer

CFO Report – documents

New Business

6:40 pm – 6:45 pm Comments

6:45 pm Adjourn

<u>Documents in the Packet but not prese</u>nted.

Efficiency Update is included in the packet. Please contact Dr. Geneva Goode (Efficiency Update) with any questions/concerns.

Next Meeting – October 8, 2025

Mission: To provide comprehensive, culturally competent, and quality health care for all.

CCPC Board of Governors Meeting Minutes

Wednesday, July 9, 2025 Call to order at 6:00 pm

Roll Call

<u>CCPC Board members present</u> – Ms. Renu Bakhshi, Mr. Robert Cummings, Ms. Alexius Golden Cook, Dr. Angelica Hardee, Dr. Camille Jones, Mr. John Kachuba, Dr. Philip Lichtenstein, Ms. Luz Schemmel, Ms. Debra Sellers, Ms. Erica White-Johnson, Dr. Bernard Young

CCPC Board members absent – Ms. Jen Straw

<u>Others present</u> – Ms. Sa-Leemah Cunningham, Ms. Joyce Tate, Dr. Geneva Goode, Mr. Mark Menkhaus Jr., Dr. Michelle Daniels, Dr. Yury Gonzales, Mr. David Miller, Ms. LaSheena White, Dr. Nick Taylor, Ms. Marla Fuller

Board Documents:

CCPC-Board-Meeting-Agenda-Packet 7.9.2025.pdf

Topic	Discussion/Action	Motion	Responsible Party
Call to Order/Moment of	The meeting was called to order at 6:00 p.m.		
Silence	The board gave a moment of silence to recognize our two most important constituencies, the staff, and patients.	n/a	Mr. John Kachuba
Roll Call	11 present, 1 Absent	n/a	Ms. Sa-Leemah Cunningham
Minutes	Motion: The City of Cincinnati Primary Care June 11, 2025, CCPC Board Meeting.	M: Dr. Camille Jones 2 nd : Ms. Luz Schemmel Action: 9-0, Passed	Mr. John Kachuba
	Old Business		
CEO Update	 Ms. Tate gave her CEO Update and shared the latest CHD Personnel Actions with the Board. CEO update Memo was included in the agenda packet. Legislative Update Ms. Tate stated that the Federal Legislative Committee had approved the "One Big Beautiful Bill." She explained that leadership has been participating in multiple meetings and calls since the bill's passage to better understand its potential implications. She noted that it is still too early to determine the full impact, as some provisions may go through a rescission process where changes or removals could occur. Ms. Tate emphasized the need to remain reserved in public commentary until further clarity is available. She acknowledged that many sister community health centers share CCPC's concerns and reiterated that the organization is actively 	n/a	Ms. Joyce Tate

working with the National Association, the Ohio Primary Care Association, and legislative representatives to gather accurate information.

• Q&A:

- 1. Dr. Lichtenstein asked if conversations with senators should also be guarded.
 - Ms. Tate confirmed, especially with Republican members, and advised avoiding terms that conflict with the bill's positions.
- 2. Dr. Young asked if there is a reference list of prohibited terms.
 - Ms. Tate stated that she would send the list to Ms. Cunningham for distribution.
- 3. Dr. Jones commented that the language restrictions are not data-based.
 - Ms. Tate agreed, calling it disappointing.
- 4. Dr. Lichtenstein asked if the information should be shared with Congressman Landsman.
 - Ms. Tate responded that she would value his feedback and is curious whether Democrats share similar caution.
- 5. Dr. Lichtenstein offered to copy Ms. Tate on the email to Congressman Landsman.
 - Ms. Tate stated that she would appreciate receiving his feedback to share with CCPC leadership.

Staffing & CPS Contract Changes

- Ms. Tate reported that the termination of the Cincinnati Public Schools nursing contract has affected thirty-seven positions. She explained that an interim plan is in place to retain these staff members through December 31, 2025, funded through City resources rather than CCPC funds.
- Ms. Tate noted that the retained staff will assist in filling current vacancies and will work on specialized projects to enhance services. She emphasized that the additional nursing expertise will strengthen CCPC's ability to meet patient needs.

Advocacy Recognition

• Ms. Tate expressed her appreciation to the board and staff for their advocacy efforts, especially in gathering petitions to support community health centers and protect Medicaid. She recognized Dr. Lichtenstein, Dr. Jones, and Mr. Kachuba for their significant contributions and reported that the Primary Care Association had extended its gratitude for the board's active involvement in these efforts.

Federal Communication Restrictions

	 Ms. Tate reported that federal guidelines have been issued restricting certain language in communications with federal leadership. She explained that long-used FQHC terms, such as "Sliding Fee Scale," must now be referred to as "Fee Scale." Additional terms, including DEI-related language, have been flagged for removal. She stated that CCPC will be reviewing and updating all website content, printed materials, and literature to ensure compliance. This review would be conducted in collaboration with Dr. Good, Ms. Fuller, Dr. Daniels, and Ms. Cunningham. Ms. Tate explained that all outgoing materials are now subject to AI-based screening at the federal level to identify restricted terms. She acknowledged that this change would require adjustments in communication practices but stressed the importance of maintaining compliance. 		
	 New Personnel Ms. Tate announced the introduction of new staff members: Michaela Brantley, Medical Assistant New Dietitian, WIC Program Danielle Strecker Simos, returning Dental Assistant/EFTA New Environmental Health Specialist in Training, to work under Dr. Amin and Antonio Young 		
	She stated that these hires will enhance the organization's service capacity and support CCPC's mission to provide quality care.		
Finance Update	Mr. Mark Menkhaus Jr. reviewed the financial data variance between FY24 and FY25 for the month of May 2025.		
	 Please see the memo and presentation included the agenda packet. Mr. Menkhaus provided an update on the school nurse program, confirming that all thirty-seven positions will be retained by the end of December. 		
	 Highlights Health Center Disaster hour costs were down \$3,770.68. School Based Disaster Hours were zero. Revenue decreased by 6.62%. Self-paid patients increased by 2.87%. Medicare decreased by 0.07%. Medicaid decreased by 29.78%. Private Pay decreased by 6.57%. Medicaid managed care increased 27.28%. 416—Offset increased by 11.89%. Expenses increased by 4.95%. 	n/a	Mr. Mark Menkhaus Jr.

	 Personnel expenses increased by 6.28%. Material expenses increased 18.36%. Contractual Costs decreased by 4.73%. Fixed costs increased by 0.39%. Fringes increased by 5.13%. Net Gain was \$938,923.36; decreased by 81.02%. Invoices greater than 90 days were at 22%; (below 20% is the goal). Invoices greater than 120 days were at 12% (below 10% is the goal). Average Days in Accounts receivable were 37.5 days. Or. Lichtenstein asked if the number of self-paying patients is expected to increase over the next two years. Mr. Menkhaus responded that payer mix percentages reflect revenue rather than patient counts, but a drop in Medicaid enrollment could lead to a higher self-pay population. Dr. Lichtenstein asked if the average reimbursement from patients on the fee scale is higher or lower than Medicaid/Medicare. Mr. Menkhaus stated it is lower, with Medicaid/Medicare paying more per visit. 		
After Hours Call Follow-Up Tracking Policy	Dr. Gonzales presented the Credentialing and Privileging Policy for annual review and approval. The After-Hours Call Follow-up Tracking Policy was included in the agenda packet. Policy Overview Dr. Gonzales stated that the policy and procedure under review is the After-Hours Call Follow-Up Tracking Policy and Procedure. He explained that the purpose of this policy is to ensure patients have access to providers outside of regular business hours. Process and Requirements Dr. Gonzales reported that the policy outlines a specific process for providers to follow when returning patient calls after hours: Providers must return patient calls within 30 minutes of receiving them. All returned calls must be documented in accordance with CCPC guidelines. This process ensures continuity of care and timely response to patient needs. Approval Request Dr. Gonzales requested board approval of the	M: Dr. Camille Jones 2 nd : Ms. Luz Schemmel Action: 10-0, Passed	Dr. Yury Gonzales

	straightforward and reflects current operational expectations. Vote: Motion to approve the After-Hours Call Follow-Up		
	Tracking Policy. New Business		
Additional Staffing Update	Dr. Gonzales informed the board that this month a fellow from the University of Cincinnati's Global Fellowship Program joined CCPC, working two days per week at Price Hill. He added that another full-time provider will join next month, and he will provide further updates at that time.		Dr. Yury Gonzales
Public Comments	No Public Comments.	n/a	Mr. John Kachuba
Documents in the Packet but not presented.	Efficiency Update was included in the packet.	n/a	n/a

Meeting adjourned: 6:35 pm

Next meeting: August 13, 2025, at 6:00 pm.

The meeting can be viewed and is incorporated in the minutes: <u>Internet Archive: Digital Library of Free & Borrowable Texts</u>, <u>Movies</u>, <u>Music & Wayback Machine</u>

Date: 7/9/2025

Clerk, CCPC Board of Governors

Mr. John Kachuba, Board Chair

CCPC Board of Governors

Cincinnati Health Department July 9, 2025

Board Members	Roll Call	6.11.2025 Minutes	Approval of the After-Hours Call Follow-Up tracking policy
Ms. Renu Bakhshi	Х		
Mr. Robert Cummings	Х		
Ms. Alexius Golden Cook	Х		
Dr. Angelica Hardee	Х		
Dr. Camille Jones	Х	M	
Mr. John Kachuba - Chair	Х		
Dr. Philip Lichtenstein	Х		M
Ms. Luz Schemmel	Х	2nd	
Ms. Debra Sellers	Х		2nd
Ms. Jen Straw			
Ms Erica White-Johnson	Х		
Dr. Bernard Young	Х		
Motion Result:	Quorum	9-0 passed	10-0 passed

STAFF/Attendees		
Sa-Leemah Cunningham (clerk)	Х	
Joyce Tate, CEO	Х	
Geneva Goode, DNP	х	
Mark Menkhaus Jr	Х	
Michelle Daniels, DNP	Х	
Yury Gonzales, MD	Х	
David Miller	х	
LaSheena White	х	
Nick Taylor, MD	Х	
Marla Fuller	х	



CCPC Board of Governors Meeting Minutes

Wednesday, August 13, 2025 Call to order at 6:00 pm

Roll Call

<u>CCPC Board members present</u> –Dr. Angelica Hardee, Mr. John Kachuba, Ms. Luz Schemmel, Ms. Erica White-Johnson, Dr. Bernard Young

<u>CCPC Board members absent</u> – Ms. Renu Bakhshi, Mr. Robert Cummings, Ms. Alexius Golden Cook, Dr. Camille Jones, Dr. Philip Lichtenstein, Ms. Debra Sellers, Ms. Jen Straw

<u>Others present</u> – Ms. Sa-Leemah Cunningham, Ms. Joyce Tate, Dr. Geneva Goode, Mr. Mark Menkhaus Jr., Dr. Edward Herzig, Dr. Yury Gonzales, Mr. David Miller, Ms. LaSheena White, Dr. Nick Taylor, Ms. Marla Fuller, Ms. Angela Mullins

Board Documents:

CCPC-Board-Meeting-Agenda-Packet 8.13.2025.pdf

Topic	Discussion/Action	Motion	Responsible
			Party
Call to	The meeting was called to order at 6:00 p.m.		
Order/Moment of			36.71
Silence	The board gave a moment of silence to recognize our	n/a	Mr. John Kachuba
	two most important constituencies, the staff, and		Kachuba
	patients.		
Roll Call	5 present, 7 Absent – NO QUORUM REACHED	n/a	Ms. Sa-Leemah
			Cunningham
Minutes	Motion: The City of Cincinnati Primary Care June 11,		
1,111,400	2025, CCPC Board Meeting.		
		n/a	Mr. John
	Due to the lack of quorum, the board was unable to vote	II/ a	Kachuba
	on the June meeting minutes, and the board will vote on		
	minutes at the September board meeting. Old Business		
CEO Update	Ms. Tate gave her CEO Update and shared the latest		
CEO opuate	CHD Personnel Actions with the Board.		
	CITE I cisonnel rections with the Board.		
	CEO update Memo was included in the agenda packet.		
	HRSA Budget Period Renewal		
	 Ms. Tate reported that a HRSA report (budget 		
	period renewal) is due around September 26.		
	• She explained that this is a progress report required	n/a	Ms. Joyce Tate
	of all health centers midway through their grant	11/11	1VIS. 30 yee Tate
	period.		
	• The report will include:		
	 Updates on outcomes 		
	o Challenges or issues encountered.		
	o Any changes to the budget		
	 CCPC will provide this update as required. 		
	Federal Benefits & Undocumented Patients		
	 Ms. Tate stated that many questions have come up 		
<u> </u>	ivis. Tate stated that many questions have come up		

- about federal benefits and what they mean for undocumented individuals served by CCPC.
- She explained that the public comment period for this issue closed today through the Federal Register process.
- Additional guidance is expected once comments are reviewed.
- She emphasized:
 - CCPC serves many undocumented and immigrant patients, particularly in city health centers and school-based centers.
 - The organization is concerned about any potential challenges for families who need care.
 - Until further guidance is issued, CCPC will continue caring for patients as usual.
- She noted that the board will be kept closely informed.

Title X Program

- Ms. Tate reported that CCPC has not yet received word back on the status of **Title X funding**.
- She explained that there is a possibility of cuts under the new administration.
- If changes occur, she expects to hear by **September**.

Roberts Dental Program

- Ms. Tate stated that the Roberts Dental Program is preparing to open under Dr. Oberlander's direction.
- She explained that Dr. Oberlander will help launch the program, but another dentist will move into the role once Dr. Oberlander transitions to private practice.
- Dr. Taylor and the dental leadership team will provide updates.

Ambrose/Crest Relocation & Capital Projects

- Ms. Tate reported on progress with **capital projects**:
 - Ambrose relocation: Lease negotiations are underway. A draft has been sent to legal counsel for review.
 - Price Hill lobby renovation and Ambrose build-out are awaiting contracting bids.
 - Legal is still negotiating with **Henry Schein (dental supplier)**.
- Ms. Tate stated that a project extension request has been submitted to Ambrose due to timing concerns. No extension has yet been granted, but efforts are ongoing.

	Health Center Week		
	Ms. Tate noted that the previous week was Health Center Week, and CCPC health centers held		
	events to celebrate staff and patients.		
	Activities included:		
	 Staff appreciation events 		
	 Patient appreciation events 		
	 Backpack giveaways 		
	 Cookouts and other community activities 		
	 Photos have been shared on CHD's Facebook 		
	page.		
	Financial Operations Review		
	Ms. Tate stated that CCPC leadership is working		
	with Dr. Mussman and Mr. Menkhaus to bring in a		
	consultant for a financial operations review.		
	The project is pending approval through		
	procurement.		
	Once approved, the consultant will: Conduct of full proving of financial		
	 Conduct a full review of financial 		
	operations.Present findings and recommendations to		
	the board and staff		
	o Identify areas of focus for improvement.		
	UDS Report & Awards		
	Ms. Tate reminded the board that CCPC submitted		
	its Uniform Data System (UDS) report in		
	February.		
	National results had been distributed, and CCPC received multiple awards for outcomes and		
	measures.		
	• She stated that Dr. Gonzales and Dr. Goode may		
	provide more details during the September board		
	meeting.		
	Now Pagennal		
	New Personnel Ms. Tate announced the introduction of new staff members:		
	Lynn Brysacz, Optometric TechnicianSarah Glenn, Dental Assistant		
	 Saran Gienn, Dental Assistant Jackson Rebhun, Dental Assistant 		
	Alexiah Ridley, Dental Assistant		
	New Dietitian, WIC Program		
	Tion Distributed in the Hogistian		
	Q&A:		
	No additional commentary from the board.		
Finance Update	Mr. Mark Menkhaus Jr. reviewed the financial data		
	variance between FY24 and FY25 for the month of June		
	2025.		M., M. 1
	Please see the memo and presentation included	n/a	Mr. Mark Menkhaus Jr.
	the agenda packet.		14101IRIIaus J1.
	Mr. Menkhaus provided an update on the		
	school nurse program, confirming that all		
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thirty-seven positions will be retained by the end of December.

Highlights

- Health Center Disaster hour costs were down \$5,041.68.
- School Based Disaster Hours were zero.
- Revenue decreased by 2.38%.
 - o Self-paid patients increased by 5.04%.
 - o Medicare increased by 3.28%.
 - o Medicaid decreased by 26.81%.
 - o Private Pay increased by 0.19%.
 - o Medicaid managed care increased 29.20%.
 - o 416—Offset increased by 13.20%.
- Expenses increased by 5.42%.
 - o Personnel expenses increased by 6.53%.
 - o Material expenses increased 14.95%.
 - o Contractual Costs decreased by 1.96%.
 - Fixed costs increased by 1.41%.
 - o Fringes increased by 5.14%.
- Net Gain was \$197,507.21; it decreased by 93.53%.
- Invoices greater than 90 days were at 26%; (below 20% is the goal).
- Invoices greater than 120 days were 14% (below 10% is the goal).
- Average Days in Accounts receivable were 39.8 days.

Q&A:

- Mr. Kachuba asked Mr. Menkhaus about the increase in self-paid patients, noting it was a trend over the past year or two, and inquired what factors were contributing to it.
 - o Mr. Menkhaus explained that the increase in self-pay patients is largely tied to the end of Ohio's expanded Medicaid eligibility, which immediately led to a decline in Medicaid enrollment and is expected to continue throughout the year, with the potential for work requirements to worsen the trend; he noted that while Medicaid remains CCPC's largest revenue source and all patients are treated regardless of ability to pay, a growing reliance on out-of-pocket payments makes it increasingly difficult to sustain operations and provide the full scope of services.
- Dr. Herzig asked Mr. Menkhaus what percentage of self-pay patients would become no-pay, and Mr. Menkhaus responded that the team is still finalizing year-end calculations to determine the amount that will be written off.

	Dr. Herzig further noted that any budget		
	deficits must be covered by the City under		
	FQHC rules, with \$6 million currently		
	provided in support, and cautioned that		
	financial headwinds remain a significant		
	concern.		
	Dr. Young asked whether there was increasing		
	pressure to place more stress on patients who		
	may become delinquent. Ms. Tate responded		
	that CCPC does not send patients to collections		
	and continues to care for everyone regardless		
	of ability to pay, though financial changes for		
	patients can create added stress. She added that while City Hall is unlikely to put direct		
	pressure on patients, funding constraints could		
	create challenges in sustaining resources. Mr.		
	Menkhaus agreed, noting that if CCPC were to		
	run a deficit, the city would cover it for the		
	year, but in the following budget cycle services		
	might need to be scaled back to align with		
	what the city can allocate; although CCPC has		
	not yet run negatively, leadership is closely		
	monitoring trends to avoid future reductions.		
	New Business		•
Additional	Ms. Tate provided an update under new	n/a	Ms. Joyce Tate
Staffing Update	business. She stated that invitations were sent		
	to congressional leaders to visit CCPC and		
	learn more about its work. She reported that		
	Representative Landsman has given a tentative		
	date of October 24 for a visit. Ms. Tate noted		
	that additional details will be shared with the		
	board as they become available.		
Public Comments	No Public Comments.	n/a	Mr. John Kachuba
Documents in the	Efficiency Update was included in the packet.	n/a	n/a
Packet but not	1		
presented.			

Meeting adjourned: 6:30 pm

Next meeting: September 10, 2025, at 6:00 pm.

The meeting can be viewed and is incorporated in the minutes: https://archive.org/details/ccpc-8-13-25

Date: 8/13/2025 Date: 8/13/2025

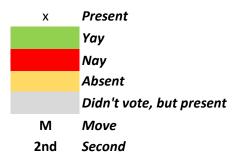
Clerk, CCPC Board of Governors Mr. John Kachuba, Board Chair

CCPC Board of Governors

Cincinnati Health Department August 13, 2025

Board Members	Roll Call
Ms. Renu Bakhshi	
Mr. Robert Cummings	
Ms. Alexius Golden Cook	
Dr. Angelica Hardee	Х
Dr. Camille Jones	
Mr. John Kachuba - Chair	Х
Dr. Philip Lichtenstein	
Ms. Luz Schemmel	Х
Ms. Debra Sellers	
Ms. Jen Straw	
Ms Erica White-Johnson	Х
Dr. Bernard Young	Х
Motion Result:	No Quorum

STAFF/Attendees		
Sa-Leemah Cunningham (clerk)	Х	
Joyce Tate, CEO	Х	
Geneva Goode, DNP	Х	
Mark Menkhaus Jr	Х	
Ed Herzig, MD	Х	
Yury Gonzales, MD	Х	
David Miller	Х	
LaSheena White	Х	
Nick Taylor, MD	Х	
Marla Fuller	Х	
Angela Mullins	Х	





DATE: September 10, 2025

TO: City of Cincinnati Primary Care Board of Governors

FROM: Joyce Tate, CEO

SUBJECT: CEO Report for September 2025

* Budget Period Renewal

The annual budget period renewal (midpoint between grant years) is due September 26. Work will be coordinated with fiscal staff to meet the deadline.

* HRSA Guidance on Services to Undocumented Individuals

o This is still being vetted at the federal and state level

Dental Program Updates

o Roberts Dental Program set opened under Dr. Oberlander's guidance. CPS is having a grand opening on October 10, 2025, in the morning.

❖ Ambrose Crest Relocation & Capital Projects

- We continue to meet with architects to discuss modifications for integrating dental services into the medical space.
- Capital grant includes two projects: HRSA did not grant an extension past August 2025. Only partial funding can be utilized due to HRSA changes, procurement process, and the lack of bids for the construction and contracting concerns.
 - Price Hill Lobby renovation (no contractor bids received).
 - Relocation of Crest to Ambrose.
- Procurement challenges due to city restrictions on contractor selection.
- Legal issues with Henry Schein (dental supplier) contract may affect timelines still pending review

❖ Millvale Space Lease & Emergency Dental Hours

- o Emergency dental hours have experienced crowd control issues, causing tension with Cincinnati Children's Hospital (co-tenant).
- Security guard stationed from 7–9 a.m. to manage patient lines and cover all day
- Children's Hospital accepted the terms of the lease. Lease is pending signatures and execution. The new lease covers us for a year, with another two-year option for renewal

Uniform Data System (UDS) Data and 2025 Community Health Quality Recognition (CHQR) Badges

 Dr. Gonzales and Dr. Goode will be presenting the Quality Recognition badges we received.

Additional Updates

- o HRSA did not approve an extension of our funding beyond the given timeframe.
- o Roberts Grand Opening was announced by CPS 10 am on October 10, 2025.
- Upcoming CCPC Meet and Greet in November/early December. Poll will be sent for availability

Interdepartmental Correspondence Sheet



Date: 8/26/2025

To: MEMBERS of the BOARD of HEALTH

From: Grant Mussman, MD MHSA, Health Commissioner

Copies: Leadership Team, HR File

Subject: PERSONNEL ACTIONS for August 26, 2025 BOARD of HEALTH MEETING

PROMOTIONS

COURTHNEY CALVIN HEALTH CLINIC COORDINATOR CCPC

(Resignation vacancy)

Salary Bi-Weekly Range: \$2,577.67 to \$3,464.17 Revenue Fund

The CCPC division wishes to promote Courthney L. Calvin to the position of Health Clinic Coordinator. Ms. Calvin has been a Public Health Educator (PHE) with the Healthy Communities Program since 2020. Prior to her position as a PHE, she worked as a Casework Associate for seven years (2013-2020) in our School-Based Health Center Program. As a Casework Associate, Ms. Calvin was responsible for monthly program reporting; managing and improving the SBHC consent rates; and using EPIC when working with patients. She is knowledgeable about grant writing and reporting and is active in the Cincinnati community. Her skills and knowledge will be an asset to the CCPC Operations Team.

CRYSTAL GILCHRIST CUSTOMER RELATIONS CHES REPRESENTATIVE

(Retirement vacancy)

Salary Bi-Weekly Range: \$2,052.24 to \$2,125.14 General Fund

Crystal Gilchrist is an accomplished administrative and compliance professional with 20+ years of diverse experience spanning government, healthcare, education, and nonprofit sectors. Recognized for exceptional organizational skills, attention to detail, and ability to rapidly learn and master new systems. Proven track record in supervision, compliance auditing, safety management, records administration, and customer service. She is skilled in streamlining processes, enforcing regulatory standards, and fostering team productivity. Adept at building strong professional relationships and delivering high-quality work in fast-paced, multi-priority environments.

PERSONNEL ACTIONS for August 26, 2025, BOARD of HEALTH MEETING Page 2 of 2

PROMOTIONS (continued)

TARA JOHNSON HEALTH CLINIC COORDINATOR CCPC

(Resignation vacancy)

Salary Bi-Weekly Range: \$2,577.67 to \$3,464.17 Revenue Fund

The CCPC division wishes to promote Tara N. Johnson to the position of Health Clinic Coordinator. She has been a Senior CRR with the department since November 2021. Ms. Johnson has been responsible for many tasks including: updating HCPCS codes, modifiers and pricing prior to claims being released so that we are properly reimbursed; following up with patients and insurance companies about outstanding bills; and performing quality audits and tracking metrics related to clinical application usage. Ms. Johnson is very knowledgeable about EPIC, Medicaid and Medicaid Managed Care Organizations (MCO's), Private/Commercial, Medicare, and Tricare. Her skills and knowledge will be an asset to the CCPC Operations Team.

JOHN MONAHAN SUPERVISING BEHAVIORAL CCPC HEALTH SPECIALIST

(New Position)

Salary Bi-Weekly Range: \$3,057.86 to \$4,109.50 Grant Fund

The CCPC division wishes to promote John W. Monahan to the position of Supervising Behavioral Health Specialist. Mr. Monahan has worked with CCPC as a Behavioral Health Specialist at Ambrose and Bobbie Sterne Health Centers since March 2024. He holds a Master of Social Work (MSW) from Northern Kentucky University and is licensed by the State of Ohio as a Counselor, Social Worker, and Marriage & Family Therapist as a LISW-S. Since joining the team, Mr. Monahan has been an asset and we look forward to him taking the lead on our behavioral health team.



DATE: September 10, 2025

TO: City of Cincinnati Primary Care Governing Board

FROM: Mark Menkhaus, Jr., CFO

SUBJECT: Fiscal Presentation July 2025

Fiscal Presentation

Fiscal Presentation for July 2025.

• For FY26, as of July 2025, Cincinnati Primary Care had a net gain of \$166,061.84.

- In FY25, July had a net loss of \$355,694.84. Comparing FY26 with FY25 shows an increase of \$521,756.68. This increase is due to higher revenue and higher expenses.
- Revenue increased by \$405,594.58 from FY25. The increase is due to higher Medicaid revenue.
- Expenses decreased by \$116,162.10 from FY25. The decrease is due to the timing of invoices paid (ex. LabCorp were paid \$101,101.35 in FY25 but have not been paid as of 7/31/2025. Also, Cardinal Health was paid \$68,818.71 in FY25 but also has yet to be paid in FY26. However, Ochin was paid \$63,223.36 in FY25 but was paid \$79,891.72 in FY26. Also, Hamilton County was paid \$25,000 in FY26 and was not paid in FY25 as of 7/31/2024.)
- Here are charges for disaster regular hours and overtime as it relates to COVID-19 for FY26 and FY25 for July.

	Clinics	
Type Labor Cost	FY26	FY25
Disaster Regular	\$785.88	\$2,361.47
Disaster Overtime	\$ 0.00	\$ 0.00
Total	\$785.88	\$2,361.47

School Based				
Type Labor Cost	FY26	FY25		
Disaster Regular	\$0.00	\$0.00		
Disaster Overtime	\$0.00	\$0.00		
Total	\$0.00	\$0.00		

July Payor Mix Highlights:

	Medicaid	Commercial	Medicare	Self-Pay
Medical	-2%	3%	0%	10%
Dental	6%	2%	0%	2%
School-Based Medical	-17%	-4%	2%	26%
School-Based Dental	8%	1%	0%	2%
Behavioral Health	0%	8%	1%	5%
Vision	-1%	1%	0%	-1%

Accounts Receivable Trends:

• The accounts receivable collection effort for July for 90-days is 35% and for 120-days is 26%. Our aim for the ideal rate percentage for 90-days is 20% and our 120-days is 10%. The rate for 90-days increased by 9% from the previous month and the rate for 120-days increased by 12% from the previous month.

Days in Accounts Receivable & Total Accounts Receivable:

• The number of days in accounts receivable has increased from the month before by 1.6 days. The days in accounts receivable are slightly below the average (by .4 days) of the past 13 months at 40.0 days.



City of Cincinnati Primary Care Profit and Loss with fiscal year comparison July 2024 - July 2025

	FY26 Actual	FY26 Actual	Variance FY25 vs FY24
Revenue			
8556-Grants\Federal	\$250,000.00	\$273,267.00	-8.51%
8571-Specific Purpose\Private Org.	\$0.00	\$0.00	0.00%
8617-Fringe Benefit Reimbursement	\$0.00	\$0.00	0.00%
8618-Overhead Charges - Indirect Costs	\$0.00	\$0.00	0.00%
8733-Self-Pay Patient	\$86,991.78	\$83,228.53	4.52%
8734-Medicare	\$469,171.18	\$433,373.73	8.26%
8736-Medicaid	\$528,474.40	\$61,037.58	765.82%
8737-Private Pay Insurance	\$102,810.32	\$96,639.95	6.38%
8738-Medicaid Managed Care	\$567,443.15	\$690,762.73	-17.85%
8739-Misc. (Medical rec.\smoke free inv.)	\$4,033.13	\$24,508.41	-83.54%
8932-Prior Year Reimbursement	\$0.00	\$0.00	0.00%
416-Offset	\$501,793.78	\$442,305.23	13.45%
Total Revenue	\$2,510,717.74	\$2,105,123.16	19.27%
Expenses			
71-Personnel	\$994,385.33	\$952,633.44	4.38%
72-Contractual	\$367,743.25	\$501,185.79	-26.63%
73-Material	\$64,789.12	\$176,319.64	-63.25%
74-Fixed Cost	\$206,068.63	\$152,672.75	34.97%
75-Fringes	\$711,669.57	\$678,006.38	4.97%
Total Expenses	\$2,344,655.90	\$2,460,818.00	-4.72%
Net Gain (Losses)	\$166,061.84	(\$355,694.84)	-146.69%

CHD/CCPC Finance Update September 10, 2025

Revenue Presentation

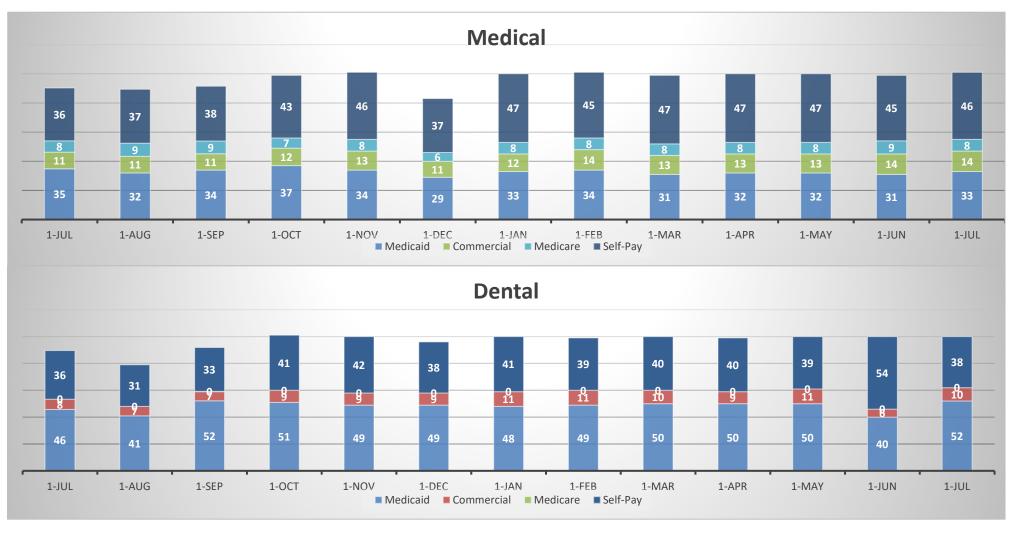
Monthly Visit Revenue



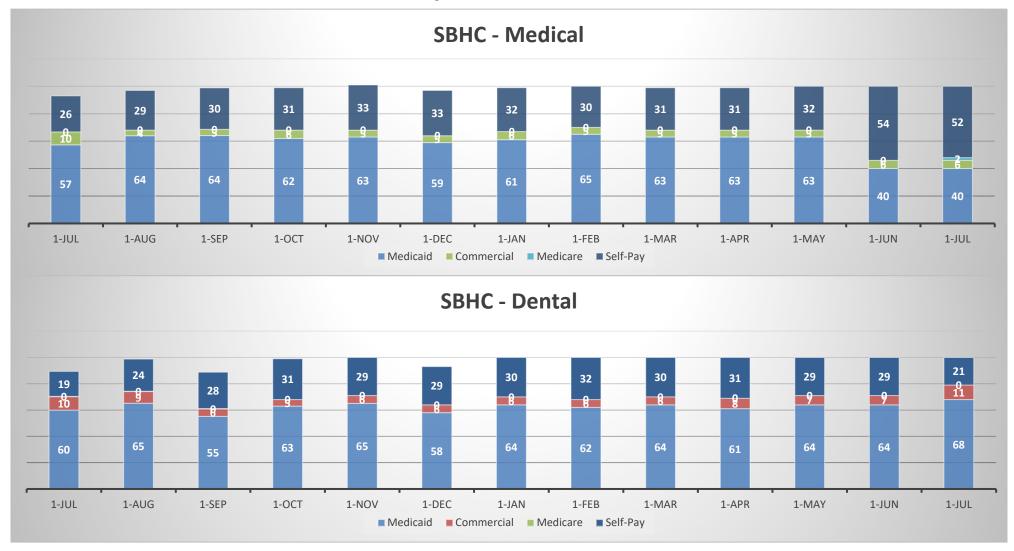
Collections ——% Gross

Collections

Payor Mix



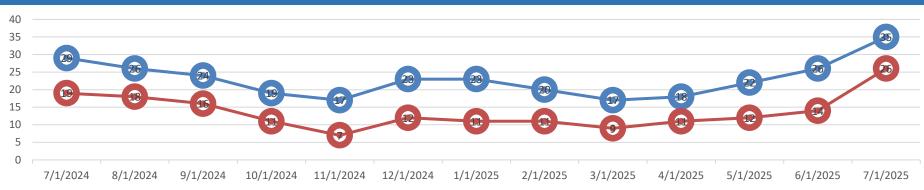
Payor Mix



Payor Mix

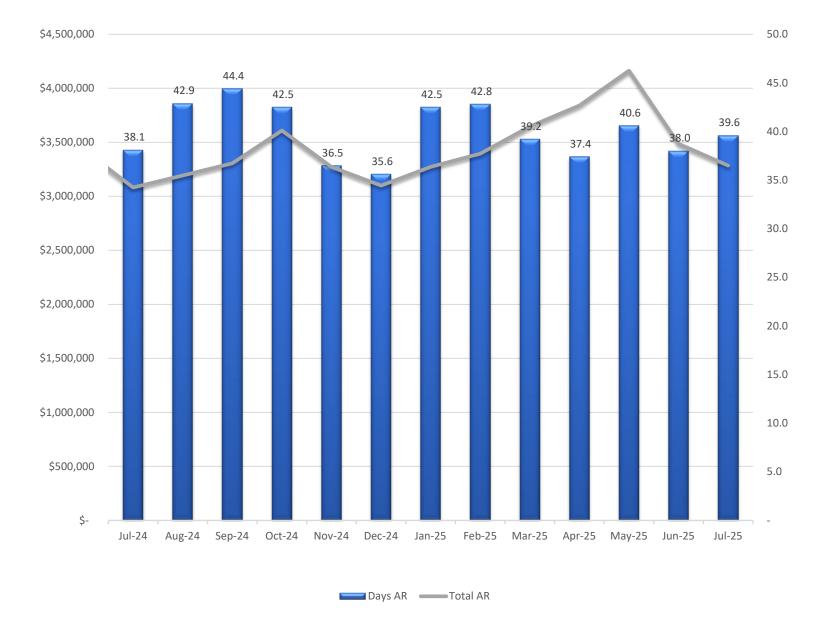


AR Trends



Aging Period	Insurance	Patient - All	Patient - On Pmt Plan	Patient - Not on Pmt	Total	% Total
	July	July	July		July	July
				July		
0 - 30	\$1,266,926	\$94,701	\$1,840	\$92,861	\$1,361,626	41.45%
31 - 60	\$348,671	\$121,991	\$2,828	\$119,163	\$470,662	14.33%
61 - 90	\$173,537	\$128,975	\$1,707	\$127,268	\$302,512	9.21%
91 - 120	\$158,041	\$137,836	\$1,760	\$136,076	\$295,877	9.01%
121 - 150	\$139,423	\$107,444	\$1,714	\$105,730	\$246,867	7.52%
151 - 180	\$163,433	\$89,253	\$1,015	\$88,238	\$252,686	7.69%
181 - 210	\$131,376	\$54,465	\$545	\$53,920	\$185,841	5.66%
211+	\$242,033	(\$73,122)	\$1,957	(\$75,078)	\$168,911	5.14%
Total	\$2,623,439	\$661,543	\$13,366	\$648,177	\$3,284,982	
% > 90	32%	48%	52%	48%	35%	
% > 120	26%	27%	39%	27%	26%	

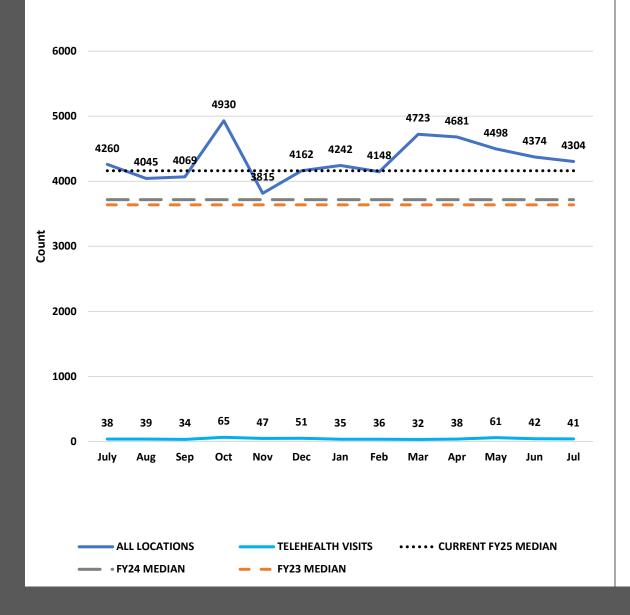
Day in AR & Total A/R

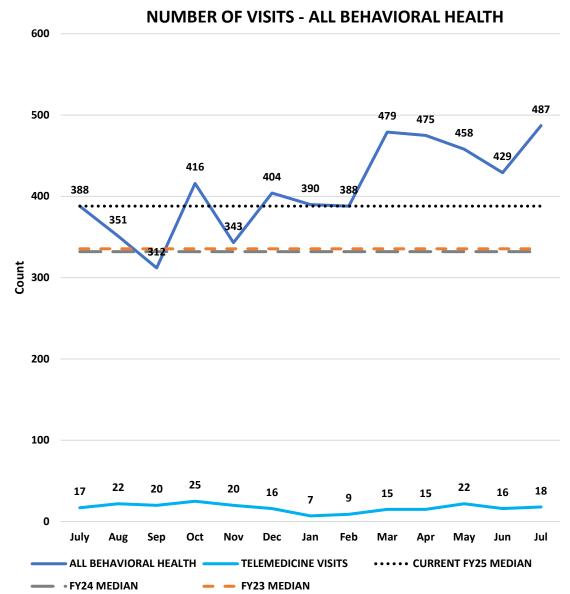


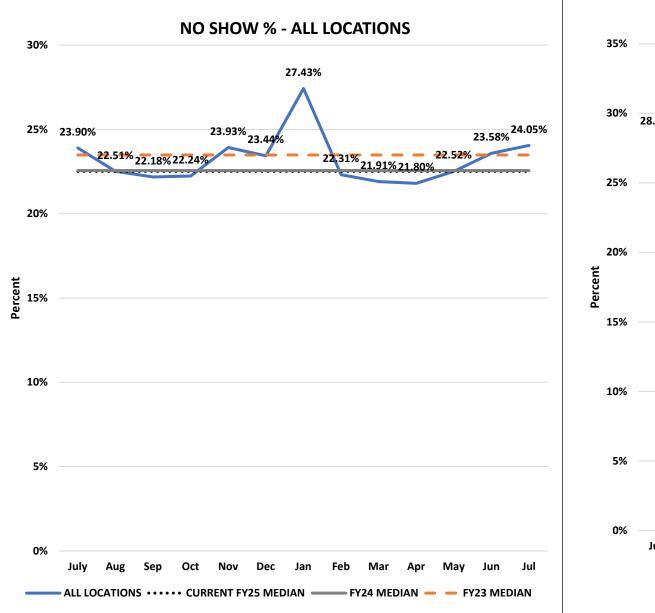
CCPC Board Meeting – Efficiency Update September 2025

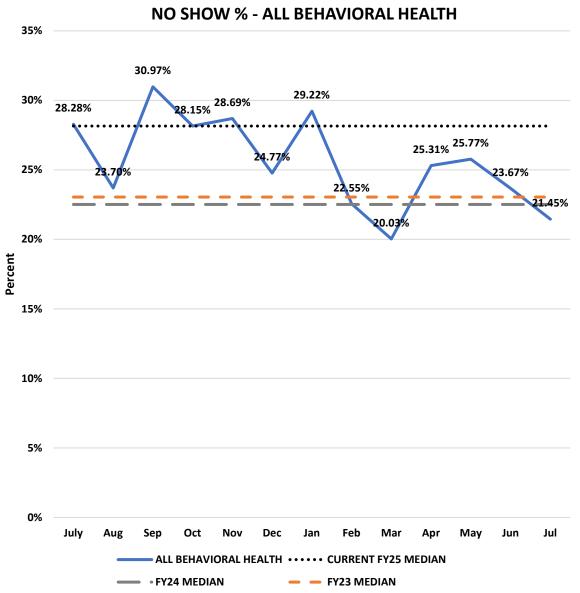
Medical/Behavioral Health

NUMBER OF VISITS - ALL LOCATIONS



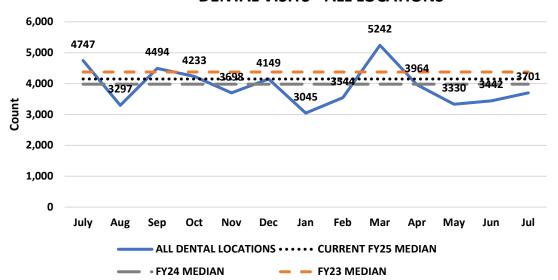




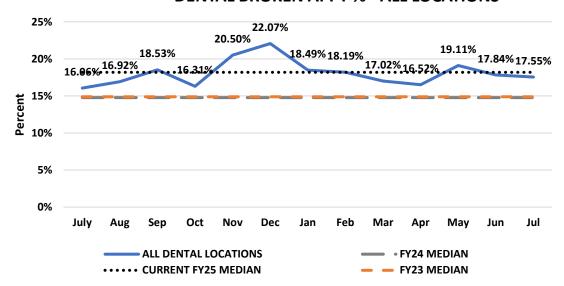




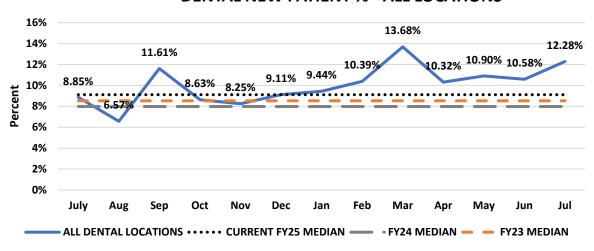
DENTAL VISITS - ALL LOCATIONS



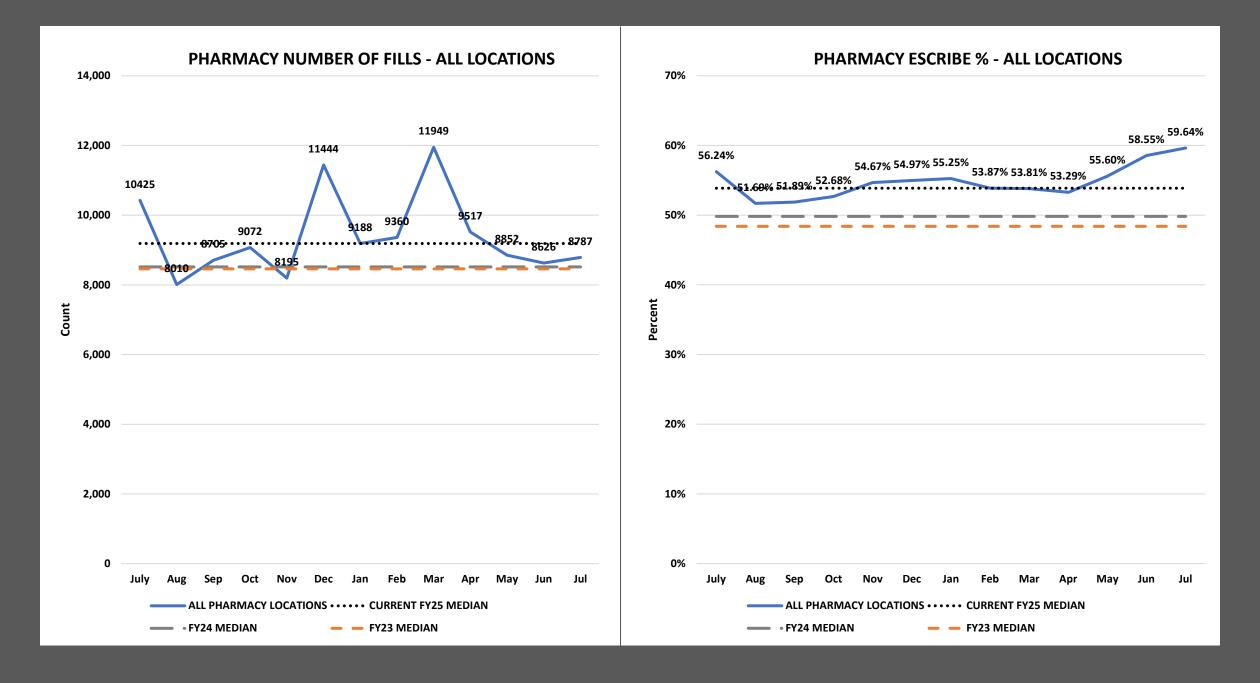
DENTAL BROKEN APPT % - ALL LOCATIONS



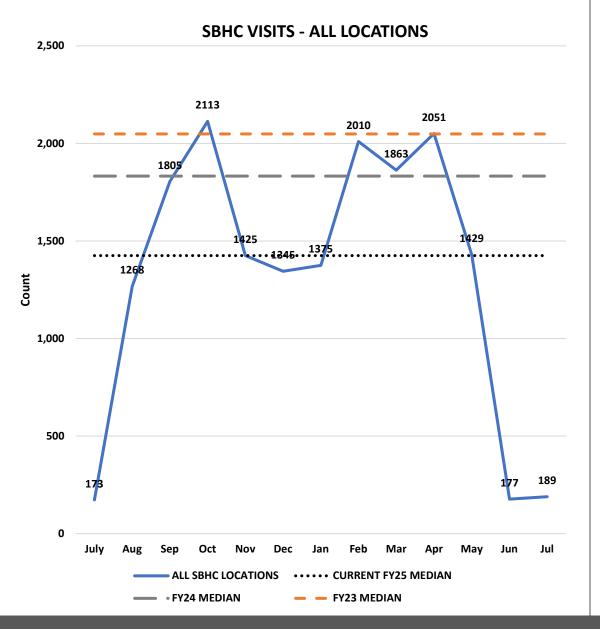
DENTAL NEW PATIENT % - ALL LOCATIONS



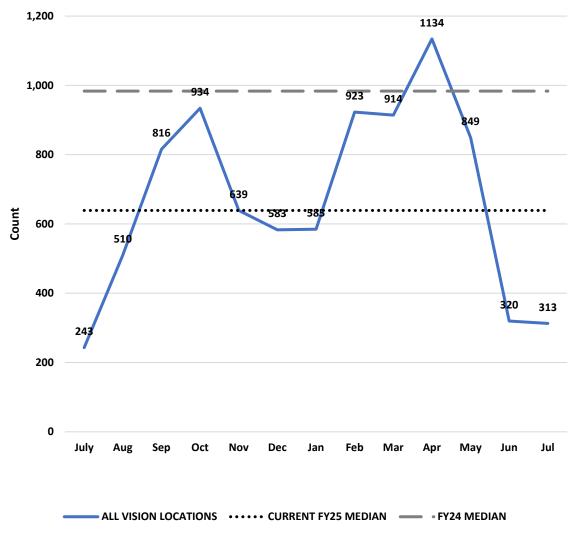




School Based Health Centers



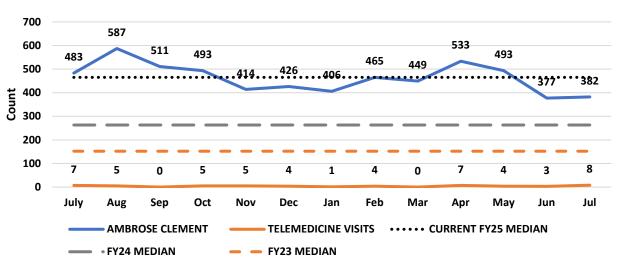
VISION VISITS - ALL LOCATIONS



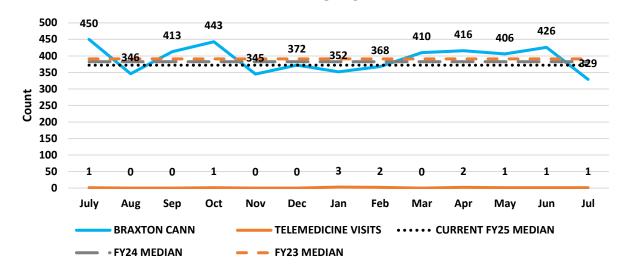
Supplemental Slides

VISITS

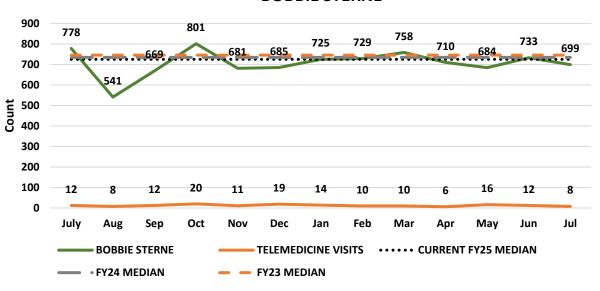




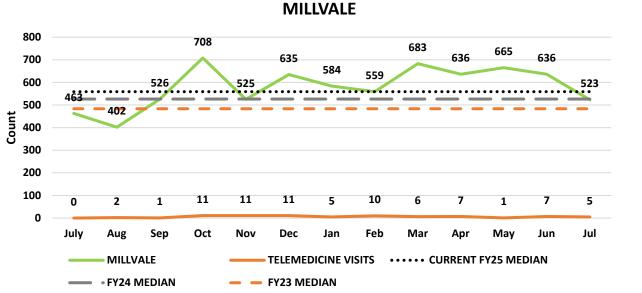
BRAXTON CANN



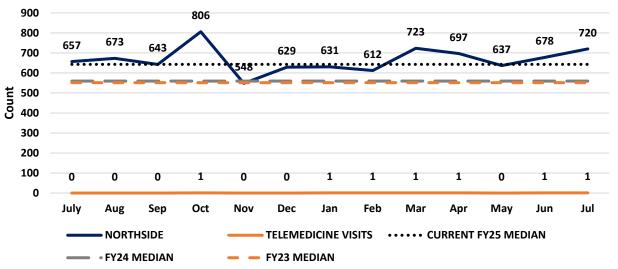
BOBBIE STERNE



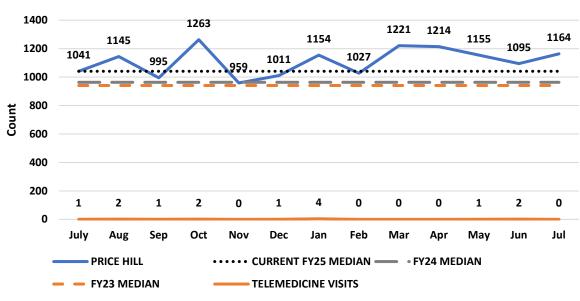
VISITS



NORTHSIDE

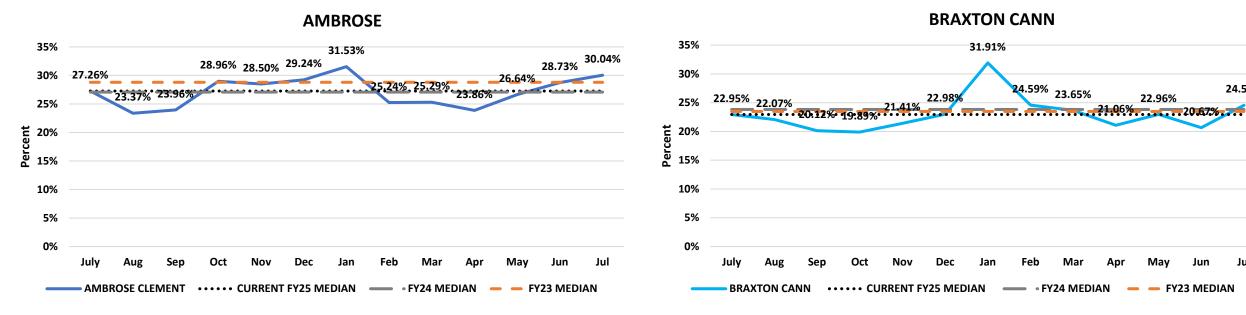




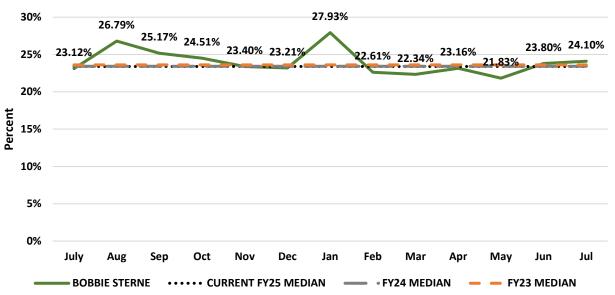


NO SHOW PERCENT

24.54%







NO SHOW PERCENT

